PROG#	1406-M.....TERM	Award	THROUGH	05/31/01							
---	---	---	---	---	---	---	---	---	---	---	---
		Center	M&M	Mail-Well	National	Nocona	Postal	The Regal	Southside	Tampa	Thermocraft
		Printing	Printing, Co.	Envelope	Prtg & Copying	Envelopes	Envelope	Press	Precision Prtg	Envelope	Inc.
		Jacksonville	Smithfield	Salt Lake City	Beltsville	Nocona	New York	Norwood	Riverdale	Tampa	Columbia
ITEM		FL	NC	UT	MD	NY	NY	MA	GA	FL	IL
NUMBER	ITEM DESCRIPTION	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE
---	---	---	---	---	---	---	---	---	---	---	---
I.	COMPLETE PRODUCT; Per 1,000 envelopes										
1.	Regular, White Writing 20# or White Wove 24#										
.....(a)....	3-7/8 x 8-7/8, #9.....	31.50	23.47	44.50	49.00	35.00	52.67	22.50	33.81	31.60	27.38
.....(b)....	4-1/8 x 9-1/2, #10.....	31.25	25.32	44.50	49.00	35.00	52.67	22.50	33.81	31.60	27.34
.....(c)....	9 x 12.....	87.50	53.27	149.50	100.00	80.00	121.20	43.10	104.00	69.40	NB
.....(d)....	9-1/2 x 12-1/2.....	92.00	56.56	159.50	120.00	80.00	NB	50.80	139.00	76.35	NB
2.	Window, Glassine, White Writing 20#										
	or White Wove 24#										
.....(a)....	3-7/8 x 8-7/8, #9.....	33.70	25.87	46.50	55.00	37.00	NB	25.00	39.50	33.65	30.06
.....(b)....	4-1/8 x 9-1/2, #10.....	33.00	27.87	46.50	55.00	37.00	NB	25.00	39.50	33.95	29.72
3.	Regular, White Writing 20# or White Wove										
	24#, security tint										
.....(a)....	3-7/8 x 8-7/8, #9.....	36.25	27.15	46.50	65.00	36.00	NB	28.00	40.50	33.87	31.93
.....(b)....	4-1/8 x 9-1/2, #10.....	37.00	30.15	46.50	65.00	36.00	NB	28.00	40.50	34.17	31.12
4.	Window, Glassine, White Writing 20#										
	or White Wove 24#, security tint										
.....(a)....	3-7/8 x 8-7/8, #9.....	37.40	31.16	48.50	70.00	38.00	NB	28.00	49.00	33.85	34.46
.....(b)....	4-1/8 x 9-1/2, #10.....	38.00	33.16	48.50	70.00	38.00	NB	28.00	49.00	34.15	33.58
5.	Light Brown Kraft, 24# to 28#, open side										
.....(a)....	3-7/8 x 8-7/8, #9.....	NB	45.87	48.50	65.00	NB	NB	NB	NB	35.95	37.19
.....(b)....	4-1/8 x 9-1/2, #10.....	34.85	29.57	48.50	75.00	42.00	NB	NB	41.00	35.95	35.45
.....(c)....	6-1/2 x 9-1/2.....	71.50	53.23	79.75	80.00	55.00	NB	62.15	89.00	57.95	56.91
.....(d)....	9 x 12.....	91.60	65.72	149.50	100.00	75.00	NB	80.40	123.00	69.95	72.02
.....(e)....	9-1/2 x 12.....	NB	103.60	153.50	140.00	80.00	116.75	NB	NB	74.85	89.19
.....(f)....	9-1/2 x 12-1/2.....	99.50	70.56	158.90	120.00	80.00	NB	90.50	142.50	70.90	99.74
6.	Light Brown Kraft, 32# to 40#, open side										
.....(a)....	9 x 12.....	NB	72.58	149.50	140.00	82.00	NB	NB	NB	78.35	87.19
.....(b)....	9-1/2 x 12.....	NB	120.51	160.00	170.00	82.00	150.50	NB	NB	86.35	102.33
.....(c)....	9-1/2 x 12-1/2.....	NB	95.45	165.00	150.00	82.00	131.64	NB	NB	81.25	98.92
.....(d)....	10 x 15.....	NB	110.56	175.00	200.00	105.00	185.04	NB	NB	108.25	126.88
7.	Light Brown Kraft, 32# to 40#, open end										
.....(a)....	9 x 12.....	NB	71.00	125.00	180.00	85.00	NB	NB	NB	77.35	NB
.....(b)....	9-1/2 x 12-1/2.....	NB	93.48	135.00	220.00	90.00	NB	NB	NB	90.50	NB
II.	COMPOSITION:										
.....(a)....	Each Typeline.....	3.50	NB	0.00	2.00	1.00	2.00	6.00	1.00	2.00	0.00
.....(b)....	Each Rule.....	1.70	NB	0.00	1.00	1.00	2.00	5.00	1.00	0.00	0.00
III.	UPCHARGE: Applies to all orders required										
	in less than three workdays.										
	Percentage increase.....	10%	15%	20%	40%	25%	NB	50%	30%	25%	25%
	Discount	2% - 30	NET	NET	2% - 20	3% - 20	NET	2% - 20	.5% - 20	NET	1%-20
		AWARDED	AWARDED	AWARDED	AWARDED	AWARDED	AWARDED	AWARDED	AWARDED		AWARDED