PROGRAM	1553-M TERM: 07/01/2000 THRU 06/30/2001												
TITLE	FLAT SHEET FORMS	BIZPRO	BLUEBIRD FORMS	BOSWORTH	CENTER PRINTING	COPY SOURCE	FORMS TECH	HAS PRINTING	McCOY PRINTING	NEWS PRINTING CO	PUMMILL B.F.	SPECIALTY PRTG	THE PRINTING PRESS
		15012353	24012787	20013436	09017916	46023484	24033551	31040888	13056448	37064115	21072404	41082020	47071363
ITEM NO.	DESCRIPTION	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE
I.	**PRINTING AND CUTTING TO SIZE:**												
	CATEGORY I:												
	One-Color Forms:												
1.	**Printed one side only:**												
(a)	Makeready/Setup												
(1)	Format A	25.00	50.00	50.00	35.00	49.00	45.00	27.00	20.00	100.00	NB	21.00	30.00
(2)	Format B	25.00	50.00	50.00	35.00	49.00	45.00	27.00	20.00	100.00	NB	21.00	30.00
(3)	Format C	25.00	50.00	50.00	35.00	49.00	45.00	28.00	20.00	100.00	NB	21.00	30.00
(4)	Format D	25.00	50.00	50.00	35.00	49.00	45.00	33.00	20.00	100.00	NB	21.00	30.00
(5)	Format E	25.00	50.00	50.00	35.00	49.00	45.00	33.00	20.00	110.00	NB	21.00	30.00
(b)	Running per 1,000 copies												
(1)	Format A	0.85	0.38	1.00	0.33	30.00	0.35	2.75	1.35	0.20	NB	7.00	0.75
(2)	Format B	1.35	352.00	1.00	0.43	40.00	0.45	2.75	1.35	0.35	NB	7.00	0.75
(3)	Format C	1.80	395.00	1.25	0.75	60.00	0.78	2.95	1.35	0.70	NB	8.00	1.50
(4)	Format D	2.40	5.00	2.00	2.45	70.00	2.00	3.50	1.35	1.30	NB	8.00	2.00
(5)	Format E	3.30	3.00	2.50	1.90	80.00	2.00	3.75	1.35	1.50	NB	8.00	3.00
2.	**Printed two sides:**												
(a)	Makeready/Setup												
(1)	Format A	30.00	55.00	60.00	45.00	59.00	55.00	33.00	30.00	100.00	NB	26.00	40.00
(2)	Format B	30.00	55.00	60.00	45.00	59.00	55.00	33.00	30.00	100.00	NB	26.00	40.00
(3)	Format C	30.00	55.00	60.00	45.00	59.00	55.00	34.00	30.00	100.00	NB	26.00	40.00
(4)	Format D	30.00	55.00	60.00	45.00	59.00	55.00	36.00	30.00	100.00	NB	26.00	40.00
(5)	Format E	30.00	55.00	60.00	45.00	59.00	55.00	36.00	30.00	110.00	NB	26.00	40.00
(b)	Running per 1,000 copies												
(1)	Format A	1.10	0.42	1.25	0.33	55.00	0.35	4.75	2.00	0.20	NB	8.00	0.80
(2)	Format B	1.55	0.55	1.25	0.43	75.00	0.45	4.75	2.00	0.35	NB	8.00	0.80
(3)	Format C	2.30	1.00	1.90	0.75	95.00	0.78	4.95	2.00	0.70	NB	9.00	1.60
(4)	Format D	3.25	5.50	2.50	2.45	125.00	2.00	5.05	2.00	1.30	NB	9.00	2.10
(5)	Format E	4.15	3.25	3.00	1.90	140.00	2.00	5.25	2.00	1.50	NB	9.00	3.10
4.	**Two-color Forms: Printed one side only:**												
(a)	Makeready/Setup												
(1)	Format A	60.00	70.00	60.00	65.00	59.00	75.00	43.00	35.00	NB	NB	34.00	50.00
(2)	Format B	60.00	70.00	60.00	65.00	59.00	75.00	43.00	35.00	NB	NB	34.00	50.00
(3)	Format C	60.00	70.00	60.00	65.00	59.00	75.00	44.00	35.00	NB	NB	34.00	50.00
(4)	Format D	60.00	70.00	60.00	65.00	59.00	75.00	46.00	35.00	NB	NB	34.00	50.00
(5)	Format E	60.00	70.00	60.00	65.00	59.00	75.00	50.00	35.00	NB	NB	34.00	50.00
(b)	Running per 1,000 copies												
(1)	Format A	1.20	0.60	1.25	0.75	55.00	0.60	3.05	2.70	NB	NB	9.00	0.75
(2)	Format B	1.75	0.75	1.25	0.95	75.00	1.20	3.05	2.70	NB	NB	9.00	0.75
(3)	Format C	2.35	1.25	1.90	1.35	95.00	1.80	3.35	2.70	NB	NB	10.00	1.50
(4)	Format D	2.90	6.00	2.50	5.00	125.00	3.00	4.55	2.70	NB	NB	10.00	2.00
(5)	Format E	4.10	4.00	3.00	3.75	140.00	4.00	4.95	2.70	NB	NB	10.00	3.00
5.	**Two-color Forms: Printed two sides:**												
(a)	Makeready/Setup												
(1)	Format A	90.00	80.00	70.00	90.00	99.00	100.00	50.00	62.50	NB	NB	38.00	60.00
(2)	Format B	90.00	80.00	70.00	90.00	99.00	100.00	50.00	62.50	NB	NB	38.00	60.00
(3)	Format C	90.00	80.00	70.00	90.00	99.00	100.00	50.00	62.50	NB	NB	38.00	60.00
(4)	Format D	90.00	80.00	70.00	90.00	99.00	100.00	52.00	62.50	NB	NB	38.00	60.00
(5)	Format E	90.00	80.00	70.00	90.00	99.00	100.00	54.00	62.50	NB	NB	38.00	60.00
(b)	Running per 1,000 copies												
(1)	Format A	1.45	1.00	1.50	0.90	125.00	0.60	5.75	2.70	NB	NB	11.00	0.75
(2)	Format B	2.20	1.25	1.50	1.15	250.00	1.20	5.75	2.70	NB	NB	11.00	0.75
(3)	Format C	3.00	1.75	2.15	1.70	350.00	1.80	5.95	2.70	NB	NB	12.00	1.50
(4)	Format D	4.00	7.50	2.90	2.90	450.00	3.00	6.05	2.70	NB	NB	12.00	2.00
(5)	Format E	6.20	5.00	3.50	3.90	550.00	4.00	6.25	2.70	NB	NB	12.00	3.00
	CATEGORY II:orders 50,000 up to/incl 1,000,000												
	One-Color Forms:												
1.	**Printed one side only:**												
(a)	Makeready/Setup												
(1)	Format A	25.00	35.00	50.00	35.00	49.00	30.00	27.00	20.00	30.00	0.00	21.00	10.00
(2)	Format B	25.00	35.00	50.00	35.00	49.00	30.00	27.00	20.00	30.00	50.00	21.00	10.00
(3)	Format C	25.00	35.00	50.00	35.00	49.00	30.00	28.00	20.00	30.00	50.00	21.00	10.00
(4)	Format D	25.00	35.00	50.00	45.00	49.00	30.00	33.00	20.00	40.00	50.00	21.00	10.00
(5)	Format E	25.00	35.00	50.00	35.00	49.00	30.00	33.00	20.00	40.00	60.00	21.00	10.00
(b)	Running per 1,000 copies												
(1)	Format A	0.80	0.30	0.90	0.22	25.00	0.35	2.75	1.25	0.18	0.00	6.00	0.75
(2)	Format B	1.30	0.40	0.90	0.22	35.00	0.45	2.75	1.25	0.24	1.30	6.00	0.75
(3)	Format C	1.75	0.52	1.10	0.40	55.00	0.55	2.95	1.25	0.43	1.10	7.00	1.00
(4)	Format D	2.35	4.75	1.80	1.50	65.00	1.50	3.50	1.25	1.15	1.50	7.00	1.30
(5)	Format E	3.20	1.25	2.30	1.45	75.00	1.50	3.75	1.25	0.95	2.00	7.00	2.00
2.	**Printed two sides:**												
(a)	Makeready/Setup												
(1)	Format A	30.00	40.00	60.00	45.00	59.00	40.00	33.00	30.00	30.00	0.00	26.00	15.00
(2)	Format B	30.00	40.00	60.00	45.00	59.00	40.00	33.00	30.00	30.00	75.00	26.00	15.00
(3)	Format C	30.00	40.00	60.00	45.00	59.00	40.00	34.00	30.00	30.00	75.00	26.00	15.00
(4)	Format D	30.00	40.00	60.00	60.00	59.00	40.00	36.00	30.00	40.00	75.00	26.00	15.00
(5)	Format E	30.00	40.00	60.00	60.00	59.00	40.00	36.00	30.00	40.00	85.00	26.00	15.00

(b)	Running per 1,000 copies												
(1)	Format A	1.00	0.32	1.15	0.30	50.00	0.35	4.75	NB	0.18	0.00	7.00	0.75
(2)	Format B	1.45	0.42	1.15	0.40	70.00	0.45	4.75	NB	0.24	1.45	7.00	0.75
(3)	Format C	2.20	0.54	1.80	0.50	90.00	0.55	4.95	NB	0.43	1.20	8.00	1.00
(4)	Format D	3.20	5.00	2.40	4.50	120.00	1.50	5.05	NB	1.15	1.60	8.00	1.30
(5)	Format E	4.10	1.40	2.90	1.50	135.00	1.50	5.25	NB	0.95	2.25	8.00	2.00
4.	**Printed one side/Two-color:**												
(a)	Makeready/Setup												
(1)	Format A	60.00	60.00	60.00	70.00	59.00	75.00	43.00	35.00	150.00	0.00	34.00	15.00
(2)	Format B	60.00	60.00	60.00	70.00	59.00	75.00	43.00	35.00	150.00	75.00	34.00	15.00
(3)	Format C	60.00	60.00	60.00	70.00	59.00	75.00	44.00	35.00	150.00	75.00	34.00	15.00
(4)	Format D	60.00	60.00	60.00	120.00	59.00	75.00	46.00	35.00	160.00	75.00	34.00	15.00
(5)	Format E	60.00	60.00	60.00	130.00	59.00	75.00	50.00	35.00	160.00	85.00	34.00	15.00
(b)	Running per 1,000 copies												
(1)	Format A	1.10	0.50	1.15	0.80	50.00	0.60	3.05	2.00	0.38	0.00	8.00	0.75
(2)	Format B	1.65	0.60	1.15	1.00	70.00	1.20	3.05	2.00	0.75	1.50	8.00	0.75
(3)	Format C	2.30	0.75	1.80	1.00	90.00	1.80	3.35	2.00	1.00	1.15	9.00	1.00
(4)	Format D	2.85	5.50	2.40	3.00	120.00	3.00	4.55	2.00	2.00	1.55	9.00	1.30
(5)	Format E	3.95	1.90	2.90	4.00	135.00	4.00	4.95	2.00	2.00	2.25	9.00	2.00
5.	**Printed two sides/Two-color:**												
(a)	Makeready/Setup												
(1)	Format A	90.00	75.00	70.00	90.00	99.00	100.00	50.00	55.00	150.00	0.00	38.00	20.00
(2)	Format B	90.00	75.00	70.00	90.00	99.00	100.00	50.00	55.00	150.00	100.00	38.00	20.00
(3)	Format C	90.00	75.00	70.00	90.00	99.00	100.00	50.00	55.00	150.00	100.00	38.00	20.00
(4)	Format D	90.00	75.00	70.00	100.00	99.00	100.00	52.00	55.00	160.00	100.00	38.00	20.00
(5)	Format E	90.00	75.00	70.00	100.00	99.00	100.00	54.00	55.00	160.00	120.00	38.00	20.00
(b)	Running per 1,000 copies												
(1)	Format A	1.30	0.70	1.40	0.80	120.00	0.60	5.75	2.50	0.38	0.00	11.00	0.75
(2)	Format B	2.10	0.90	1.40	1.20	245.00	1.20	5.75	2.50	0.75	2.10	11.00	0.75
(3)	Format C	2.90	0.95	2.05	1.95	325.00	1.80	5.95	2.50	1.00	1.75	12.00	1.00
(4)	Format D	3.90	7.00	2.80	3.00	445.00	3.00	6.05	2.50	2.00	2.50	12.00	1.30
(5)	Format E	6.15	2.10	3.40	4.00	545.00	4.00	6.25	2.50	2.00	2.60	12.00	2.00
II.	**STOCK/PAPER: PER 1,000 LEAVES:**												
(a)(1)	Writing (12-13#), White	NB	NB	NB	NB	3.99	0.70	0.74	7.00	NB	NB	NB	NB
(2)	Writing (12-13#), Colored	NB	NB	NB	NB	4.99	1.00	0.95	8.20	NB	NB	NB	NB
(b)(1)	Writing (16#), White	NB	0.55	NB	NB	4.99	0.42	0.74	8.00	0.42	NB	1.10	0.80
(2)	Writing (16#), Colored	NB	0.70	NB	NB	5.99	0.62	0.95	12.50	0.60	NB	1.10	1.60
(c)(1)	Writing (20#), White	0.50	0.40	0.79	0.55	5.99	0.40	0.74	8.00	0.35	0.55	1.10	0.60
(2)	Writing (20#), Colored	0.95	0.55	0.80	0.73	6.99	0.50	0.95	13.00	0.45	0.60	1.10	1.50
(d)(1)	Bond (20#), White	0.42	0.40	0.79	0.55	6.99	0.40	1.18	4.10	0.35	0.55	1.10	0.60
(2)	Bond (20#), Colored	0.85	0.55	0.80	0.73	7.99	0.50	1.35	5.85	0.45	0.60	1.10	1.50
(g)	White Bond (25% Rag, 20#)	3.25	2.00	1.02	1.44	9.99	1.50	2.23	10.20	1.00	1.50	2.20	2.00
(i)(1)	Index (110#), White	0.90	0.70	0.69	0.75	17.99	0.55	1.20	12.00	0.45	0.60	1.30	0.85
(2)	Index (110#), Colored	1.15	0.90	0.73	0.78	19.99	1.00	1.48	13.20	0.57	NB	1.40	0.90
(m)	White Ledger (32#)	1.15	0.70	0.62	2.76	9.99	0.55	1.20	13.20	0.39	0.55	1.60	0.90
(r)(1)	Carbonless (CF or CB, 13-15#), White	2.70	NB	NB	1.30	14.99	1.20	2.79	17.93	NB	1.00	2.00	3.50
(2)	Carbonless (CF or CB, 13015#), Colored	2.90	NB	NB	1.35	19.99	1.30	3.05	18.50	NB	1.20	2.00	3.50
(s)(1)	Carbonless (CFB, 13-17#), White	2.70	NB	NB	1.67	15.99	1.50	3.05	19.29	NB	1.35	2.25	3.50
(2)	Carbonless (CFB, 13-17#), Colored	2.90	NB	NB	1.70	20.99	1.55	3.10	19.64	NB	1.40	2.25	3.50
(v)	White Offset Book (50#)	0.60	0.40	0.79	0.61	12.99	0.40	0.80	6.00	0.35	0.55	1.10	0.60
(w)	White Offset Book (60#)	0.65	0.50	0.76	0.61	13.99	0.45	0.95	7.40	0.38	0.55	1.10	0.60
III.	**FILMS:**												
1.	Line films:												
(a)	Up to 94 square inces...per film	6.00	5.00	8.00	5.00	40.00	5.00	6.00	7.00	1.00	10.00	9.00	3.00
(b)	Over 94, up to 187 square inches...per film	12.00	10.00	16.00	10.00	60.00	10.00	12.00	7.90	2.00	15.00	12.00	6.00
2.	Halftone film...per square inch	1.25	1.00	8.00	1.50	3.00	5.00	1.25	8.00	0.35	1.30	1.20	5.00
3.	Strip-ins (any size)...per strip-in	7.00	5.00	8.00	9.00	9.00	10.00	16.00	2.50	2.00	5.00	0.00	5.00
IV.	**ADDITIONAL OPERATIONS:**												
1.	Collate multiple sets incl. edge bonding:												
(a)	Leaves (up to 119 sq in)...per 1,000 leaves	4.00	15.00	NB	4.00	39.00	4.00	4.95	3.50	NB	3.75	5.00	10.00
(b)	Leaves (over 119 sq in)...per 1,000 leaves	5.00	20.00	NB	5.00	39.99	5.00	5.10	3.50	NB	4.75	8.00	10.00
2.	Padding:												
(a)	With backboards...per 100 pads												
(1)	Up to 100 leaves	4.50	4.00	6.00	3.00	40.00	3.00	8.00	10.00	3.00	20.00	5.00	10.00
(2)	Over 100 leaves	5.25	5.00	8.00	4.00	30.00	3.00	10.00	13.50	3.50	25.00	5.00	10.00
3.	Drilling (each run)...per 1,000 leaves	1.00	0.20	2.00	0.20	10.00	0.25	0.65	3.00	0.175	0.20	3.00	0.50
5.	Folding (continuous folds)...per 1,000 forms	NB	1.00	7.00	3.00	25.00	1.25	3.00	NB	1.00	3.00	8.00	4.00
6.	Perforating or scoring:												
(a)	Makeready (ea perf or score) ... each line	10.00	10.00	25.00	10.00	10.00	15.00	9.00	NB	20.00	15.00	5.00	25.00
(b)	Running (3 lines per run) per 1,000 forms	1.75	0.10	2.00	3.75	50.00	0.25	0.65	1.50	0.20	0.25	5.00	4.00
7.	Banding with kraft paper bands...each band	0.20	0.10	0.25	0.15	0.00	0.25	0.40	0.04	0.15	0.15	0.25	0.25
8.	Shrink-film packaging:												
(a)	Up to 94 square inches...each package												
(1)	Up to 100 leaves	0.10	0.10	0.25	0.15	2.00	0.10	0.45	0.20	0.09	0.15	0.15	0.15
(2)	Over 100 up to 500 leaves	0.12	0.12	0.30	0.15	3.00	0.12	0.55	0.25	0.10	0.20	0.20	0.15
(3)	Over 500 leaves	0.15	0.15	0.35	0.25	4.00	0.12	0.65	0.30	0.12	0.30	0.25	0.15
(b)	Over 94, up to 187 sq in...each package												
(1)	Up to 100 leaves	0.15	0.15	0.30	0.20	3.75	0.12	0.55	0.35	0.10	0.18	0.35	0.20
(2)	Over 100 up to 500 leaves	0.20	0.20	0.35	0.20	4.75	0.12	0.65	0.40	0.13	0.23	0.35	0.20
(3)	Over 500 leaves	0.25	0.25	0.40	0.30	5.75	0.15	0.75	0.45	0.15	0.35	0.40	0.20
9.	Typeset, up to & incld 20 lines...per order	25.00	40.00	22.00	25.00	10.00	25.00	45.00	NB	10.00	25.00	8.00	20.00
V.	**PACK & SEAL FOR DISTRIBUTION:**												

1.	Bulk Shipments of 120# and over:													
(a)	Wrap & tying shipping bundles...ea bundle		1.00	1.00	1.00	0.75	5.00	1.50	1.50	0.40	0.80	1.25	1.00	1.50
(b)	Pack & seal ship cont (45# cap)…ea cont		1.25	1.00	1.25	0.80	9.00	1.50	2.25	15.75	0.80	0.00	1.00	1.50
(c)	Palletizing...each pallet		20.00	15.00	25.00	14.00	40.00	15.00	22.00	558.60	15.00	12.50	15.00	25.00
2.	Bulk Shipments less than 120#													
(a)	Mult copies/pads up to 5# ea bag/bund		7.00	5.00	5.25	7.00	10.00	6.00	7.00	14.63	4.00	5.00	5.00	7.00
(b)	Mult cps/pads over 5# to 12# ea bag/bund		11.75	7.00	6.50	11.75	15.00	9.00	11.75	17.18	5.50	6.50	9.00	9.00
(c)	Qtys over 12# to 24#...each bund/cont		15.20	10.00	9.75	15.25	20.00	11.00	15.20	23.78	8.10	9.00	12.00	14.00
(d)	Qtys over 24# to 36#...each container		21.00	15.00	13.50	23.50	30.00	15.00	17.25	29.52	11.25	11.00	14.00	18.00
(f)	Addressing additional labels...each label		0.25	0.10	0.50	0.15	6.00	0.20	0.20	0.05	0.10	0.50	0.00	0.50
VI.	**SHIP. CHRGS. FOR BULK SHIPMENTS:**													
(a)	Cost per cwt...Zone 1													
(1)	Shipments of 120# NTE 1,000#		32.00	24.00	35.00	16.00	65.00	14.00	35.00	13.40	12.00	16.50	22.00	15.00
(2)	Shipments over 1,000# NTE 10,000#		24.00	7.50	21.00	10.70	58.00	8.00	24.00	606.25	5.05	9.50	22.00	10.00
(3)	Shipments Exceeding 10,000#		19.00	5.50	19.00	6.00	50.00	6.00	18.00	NB	3.05	4.25	22.00	8.00
(b)	Cost per cwt...Zone 2													
(1)	Shipments of 120# NTE 1,000#		32.00	24.00	35.00	16.00	65.00	14.00	35.00	14.80	12.00	13.50	22.00	15.00
(2)	Shipments over 1,000# NTE 10,000#		24.00	7.50	21.00	10.70	58.00	8.00	24.00	581.40	5.05	7.00	22.00	10.00
(3)	Shipments Exceeding 10,000#		19.00	5.50	19.00	6.00	50.00	6.00	18.00	NB	3.05	4.25	22.00	8.00
(c)	Cost per cwt...Zone 3													
(1)	Shipments of 120# NTE 1,000#		32.00	24.00	35.00	16.40	65.00	14.00	35.00	14.63	12.00	19.20	22.00	15.00
(2)	Shipments over 1,000# NTE 10,000#		24.00	7.50	21.00	10.70	58.00	8.00	24.00	655.80	5.05	11.70	22.00	10.00
(3)	Shipments Exceeding 10,000#		19.00	5.50	19.00	7.00	50.00	6.00	18.00	NB	3.05	4.25	22.00	8.00
(d)	Cost per cwt...Zone 4													
(1)	Shipments of 120# NTE 1,000#		32.00	24.00	35.00	16.40	65.00	14.00	35.00	11.32	12.00	13.50	22.00	15.00
(2)	Shipments over 1,000# NTE 10,000#		24.00	7.50	21.00	10.70	58.00	8.00	24.00	581.40	5.05	7.00	22.00	10.00
(3)	Shipments Exceeding 10,000#		19.00	5.50	19.00	8.00	50.00	6.00	18.00	NB	3.05	3.75	22.00	8.00
(e)	Cost per cwt...Zone 5													
(1)	Shipments of 120# NTE 1,000#		32.00	24.00	42.50	16.40	65.00	14.00	35.00	14.12	12.00	13.50	24.00	15.00
(2)	Shipments over 1,000# NTE 10,000#		24.00	7.50	25.00	10.70	58.00	8.00	24.00	581.40	5.05	7.00	24.00	10.00
(3)	Shipments Exceeding 10,000#		19.00	5.50	23.00	8.00	50.00	6.00	18.00	NB	3.05	4.00	24.00	8.00
(f)	Cost per cwt...Zone 6													
(1)	Shipments of 120# NTE 1,000#		32.00	24.00	35.00	14.75	65.00	14.00	35.00	11.80	12.00	16.50	24.00	15.00
(2)	Shipments over 1,000# NTE 10,000#		24.00	7.50	21.00	10.00	58.00	8.00	24.00	606.25	5.05	9.50	24.00	10.00
(3)	Shipments Exceeding 10,000#		19.00	5.50	21.00	8.00	50.00	6.00	18.00	NB	3.05	4.25	24.00	8.00
(g)	Cost per cwt...Zone 7													
(1)	Shipments of 120# NTE 1,000#		32.00	24.00	22.50	13.50	65.00	14.00	35.00	15.30	9.00	23.50	34.00	15.00
(2)	Shipments over 1,000# NTE 10,000#		24.00	8.00	12.25	8.50	58.00	8.00	24.00	606.25	3.75	16.70	34.00	10.00
(3)	Shipments Exceeding 10,000#		19.00	6.00	10.50	6.75	50.00	6.00	18.00	NB	2.25	5.90	34.00	8.00
(h)	Cost per cwt...Zone 8													
(1)	Shipments of 120# NTE 1,000#		32.00	24.00	35.00	16.40	65.00	14.00	35.00	11.75	12.00	13.50	34.00	15.00
(2)	Shipments over 1,000# NTE 10,000#		24.00	8.00	21.00	11.00	58.00	8.00	24.00	606.25	5.05	7.00	34.00	10.00
(3)	Shipments Exceeding 10,000#		19.00	6.00	21.00	8.50	50.00	6.00	18.00	NB	3.05	3.75	34.00	8.00
(i)	Cost per cwt...Zone 9													
(1)	Shipments of 120# NTE 1,000#		32.00	28.00	44.50	19.75	65.00	22.00	35.00	15.03	35.00	40.00	34.00	35.00
(2)	Shipments over 1,000# NTE 10,000#		24.00	9.50	29.00	14.00	58.00	13.00	24.00	655.80	14.35	22.50	34.00	30.00
(3)	Shipments Exceeding 10,000#		19.00	7.00	24.25	11.00	50.00	9.50	18.00	NB	11.90	14.50	34.00	25.00
(j)	Cost per cwt...Zone 10													
(1)	Shipments of 120# NTE 1,000#		32.00	28.00	33.50	13.50	65.00	14.00	35.00	15.01	21.50	33.00	28.00	15.00
(2)	Shipments over 1,000# NTE 10,000#		24.00	9.50	17.75	8.40	58.00	8.00	24.00	655.80	11.85	21.50	28.00	10.00
(3)	Shipments Exceeding 10,000#		19.00	7.00	15.50	6.40	50.00	6.00	18.00	NB	8.00	6.70	28.00	8.00
(k)	Cost per cwt...Zone 11													
(1)	Shipments of 120# NTE 1,000#		28.00	28.00	42.50	20.00	65.00	14.00	35.00	15.75	19.50	30.00	34.00	35.00
(2)	Shipments over 1,000# NTE 10,000#		20.00	9.50	24.50	14.00	58.00	8.00	24.00	606.25	6.95	20.00	34.00	30.00
(3)	Shipments Exceeding 10,000#		14.00	7.00	23.25	11.00	50.00	6.00	18.00	NB	4.85	13.00	34.00	25.00
(l)	Cost per cwt...Zone 12													
(1)	Shipments of 120# NTE 1,000#		32.00	28.00	19.50	13.50	65.00	14.00	35.00	15.75	9.95	25.00	34.00	25.00
(2)	Shipments over 1,000# NTE 10,000#		9.50	9.50	11.50	8.75	58.00	8.00	24.00	606.25	5.45	15.30	34.00	20.00
(3)	Shipments Exceeding 10,000#		24.00	7.00	8.00	7.20	50.00	6.00	18.00	NB	2.96	8.00	34.00	15.00
			19											
	DISCOUNT		**1.50%**	**1.00%**	**1.00%**	**2.00%**	**0.00%**	**0.50%**	**1.00%**	**0.00%**	**0.25%**	**2.00%**	**0.00%**	**0.25%**

VANDENBERG BLUE
43090743
UNIT RATE
25.00
25.00
25.00
25.00
25.00
10.00
10.00
10.00
8.00
8.00
30.00
30.00
30.00
30.00
30.00
12.00
12.00
12.00
10.00
10.00
40.00
40.00
40.00
45.00
45.00
15.00
15.00
15.00
12.00
12.00
50.00
50.00
50.00
55.00
55.00
15.00
15.00
15.00
15.00
15.00
25.00
25.00
25.00
25.00
25.00
8.00
8.00
8.00
8.00
8.00
30.00
30.00
30.00
30.00
30.00

8.00
8.00
8.00
8.00
8.00
35.00
35.00
35.00
35.00
35.00
10.00
10.00
10.00
10.00
10.00
45.00
45.00
45.00
45.00
45.00
10.00
10.00
10.00
10.00
10.00
0.50
0.60
0.50
0.60
0.50
0.60
0.50
0.60
0.50
1.25
1.30
0.50
1.25
1.30
1.50
1.55
0.50
0.50
10.00
15.00
1.50
5.00
4.00
4.00
6.00
6.00
2.00
2.00
15.00
1.00
0.25
0.10
0.12
0.15
0.12
0.12
0.15
25.00

1.00
1.00
25.00
7.00
8.00
15.00
20.00
0.10
32.00
24.00
18.00
32.00
24.00
18.00
36.00
27.00
21.00
30.00
21.00
15.00
32.00
24.00
19.00
32.00
24.00
19.00
36.00
27.00
21.00
33.00
24.00
19.00
32.00
24.00
19.00
43.00
29.00
21.00
43.00
29.00
21.00
45.00
31.00
23.00
0.00%